<table>
<thead>
<tr>
<th>NAIC</th>
<th>210000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
<td>Mining, Including Oil &amp; Gas Exploration Industry (U.S.)</td>
</tr>
</tbody>
</table>

**Group Number 1**

<table>
<thead>
<tr>
<th></th>
<th>Chevron Corporation</th>
<th>Exxon Mobil Corporation (ExxonMobil)</th>
<th>Schlumberger Limited</th>
<th>ConocoPhillips Company</th>
<th>Industry Average of 156 Companies</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Revenue</strong></td>
<td>139,864,997,888</td>
<td>255,582,994,432</td>
<td>32,917,000,192</td>
<td>32,966,999,040</td>
<td>6,342,890,614</td>
</tr>
<tr>
<td><strong>Cost Of Revenue</strong></td>
<td>109,530,997,248</td>
<td>199,624,996,912</td>
<td>28,720,001,024</td>
<td>23,253,999,616</td>
<td>5,155,311,156</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>30,394,000,640</td>
<td>55,957,999,516</td>
<td>4,196,999,936</td>
<td>9,818,000,448</td>
<td>1,574,896,652</td>
</tr>
</tbody>
</table>

**Operating Expenses**

<table>
<thead>
<tr>
<th></th>
<th>General &amp; Administrative Costs</th>
<th>SGA Expense</th>
<th>R&amp;D Expense</th>
<th>Other Operating Expenses</th>
<th>Restructuring and Merger/ Acquisition Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>-</td>
<td>4,143,000,064</td>
<td>-</td>
<td>26,291,000,032</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td>-</td>
<td>474,000,000</td>
<td>717,000,064</td>
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<tr>
<td></td>
<td></td>
<td>474,000,000</td>
<td>556,000,000</td>
<td>1,152,999,930</td>
<td>0</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>93,861,346</td>
<td>70,888,204</td>
</tr>
</tbody>
</table>
Core Benefits to Customers:

- Comprehensive financial performance benchmarking, including the Subject Company’s
  1) Financial results
  2) Financial history
  3) Ratios
  4) Vital metrics
- Industry-specific comparative financial analysis and benchmarking of the Subject Company to:
  1) Deep financials of each of the leading firms in the Subject Company’s primary industry
  2) Detailed, multi-year financial averages for all companies within the industry
  3) Rankings of the Subject Company against the top companies within the industry
- Profiles of the Subject Company and industry’s leading firms

Analysis Summary of the Subject Company’s Primary Industry, U.S. Data
- Industry revenues, employee count and growth rate (table)
- Top U.S. companies, by revenues (table)
- Industry employee population, current and historical (chart)
- Industry revenues, 8-year history and 8-year forecast, with CAGR (table and chart)

Comparative Financial Benchmarks for the Subject Company by Industry Averages in a 6-year Time Series of Detailed Financials, U.S. Companies
- Detailed table of companies used in computing these averages
- Income statement averages
- Balance sheet averages
- Cash flow averages

Competitive Summary of Top Companies Within the Industry, Profiles & Ranks, Financial summaries, Ranks & Executive Lists for up to 10 Top U.S.-based Competitors
- Top companies within the industry ranked for key performance items
- Benchmarking of the Subject Company and its industry’s leading firms to each other and to their industry’s averages for all financial analysis metrics
  - Income statements, balance sheets and cash flow statements for the Subject Company and for each of the top companies compared to each other and to the overall industry average
- Corporate profiles, comparative analysis of the Subject Company and of the top companies within its industry, including executive listings and financial results
AVERAGE COMPANY RESULTS FOR INCOME, BALANCE SHEET & CASH FLOW.

Other Costs and EBITDA (Whole Number $)

NUMEROUS CHARTS & TABLES

TOP COMPANIES RANKED
Includes Extensive Charts and Data Visualization.

Our charts will enable you to quickly grasp key trends.

Available for ALL Publicly-Held U.S. Companies

Reports are Updated and Republished Frequently

Extensive Benchmarking of The Subject Company to its peers.

- All Income Statement, Cash Flow, and Balance Sheet Items

Industry Revenue Forecasts and History.

8-year history and 8-years forward.

Operating Ratios.

Covers a broad range of income and expense item estimates, as a percentage of total revenues. Includes benchmark of this company to the average for its industry.